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About Revenue Masters

Revenue Masters is a Revenue Cycle Management company focused in combining reimbursement, predictive analytics, automated workflows and performance management to improve Healthcare provider's revenue. Revenue Masters' team has decades of experience in managed care, as well as commercial and government payer strategies, bringing a natural insight into the healthcare market dynamics.

A combination of expertise, efficiency, productivity, quality and accountability, makes Revenue Masters the right choice if you are looking for help to manage and optimize your revenue stream. Revenue Masters provides real-time Business Intelligence (BI) with Analytic reporting while focusing on performance improvement.

RM Values

- *Results Oriented:* Your performance is our touchstone of success.
- *Compassion:* We value people and strongly believe that everyone is entitled to treatment that is dignified and loving.
- *Character:* We surround ourselves with individuals who possess an intense work ethic, high moral standards, a passion and commitment to improving healthcare and recognize them for their dependability and commitment to excellence.
- *Integrity:* We do what we say we will do. We hold ourselves accountable to the highest ethical standards, and we take responsibility for the outcomes we create.
- *Innovation:* We innovate better and faster solutions every day to drive the value and service to those we serve, — customers, associates and partners.

RM Mission

Revenue Masters empowers healthcare organizations to optimize revenue and improve their financial performance through high value affordable Revenue Cycle Software.

RM Vision

We aspire to serve our clients beyond expectation and be their trusted advisor and technology partner.

MAKING A POSITIVE CHANGE IN THE HEALTHCARE ENVIRONMENT

***“We want to make it easy
for healthcare providers
to find a contract
management tool that is
easy to use and maintain,
understanding the need
to bump up all claims
up against associated
contracts”***

Like many other healthcare providers, you may be struggling to improve your revenue, and you may have never considered adding technology to your processes because you fear increasing your budget too much. According to HIT Consultant, in 2016 the adoption rate for RCM solutions is low among medical organizations because of their high costs and the significant investments involved in hardware, software, and staff training.


The problem is, for too long many companies have been using legacy applications and old models priced at extremely high prices, and then charge even more for necessary add-ons. Many healthcare organizations have tried to stay away from spending too much in technology, but the reality is, In today's changing healthcare environment, looking for innovative ways to elevate your revenue cycle has become a necessity. Revenue Masters software was created with the purpose of covering this necessity and making it possible to have affordable Revenue Cycle technology. With Revenue Masters, you now have state-of-the-art powerful cloud based product options that will increase your revenue.

Revenue Masters cloud based software, RM Cloud Contract Management, replaces up to six solutions in a single, integrated suite. It helps maintain staff organization, saving time and administrative costs and is user-friendly, so there is no need to spend thousands of dollars with ongoing trainings. Revenue Masters wants to improve Healthcare's providers' Revenue Cycle Management practices, penetrating into enterprise and small-to-medium facilities for better volume price breaks for all. Recognizing everyone needs this tool to deal with the complicated billing within the healthcare industry and making this crucial technology reachable for all Healthcare Providers around the country.

“ You can now have a truly bundled seamless contract modeling and management solution”

Why Revenue Masters?

Revenue Masters offers integrated services at 20% the cost of other software. There are five main reasons to consider Revenue Masters:

1. It is powerful, full-featured RCM software - a major player
 2. Includes Excellent contract management and modeling - to simplify contract management
 3. Superior denials management - one of the industry's best to find denials and underpayments
 4. The industry's most modern interface - dashboards to make your job easier
 5. The price performance LEADER
- 

Revenue Masters Offers Different Software as a Service Options

RMCloud Contract Management™ and Payment Variance Reporting

RMCloud Contract Management and Payment Variance Reporting deliver expert remittance data analysis to identify and work denials and underpayments. It analyzes paid claims, line-by-line, and identifies payment variances compared to the most recent contractual rates for third-party and government payers. Revenue Masters' software alleviates the burdensome task of loading, managing and maintaining payer contracts for accuracy.

At Revenue Masters, our approach to contract management bundles a complete set of technology with business office services to offer the most comprehensive solutions. Our cloud-based Contract Management software combines powerful features and functionality with a simple, easy to use interface that pre-calculates the expected reimbursement and compares that amount to the payment processed by the payer.

Payment Review and Recovery Services

Revenue Masters improves operations to help you achieve optimal revenue cycle performance with a monthly summary that provides detailed analysis of payer activity, source reasons for underpayments and denials, and recommendations to stop future cash loss. With Payment Review and Recovery Services Revenue Masters provides detailed reports and helps collect down to the last dollar from each account. With the help of the RMReimbursement Accelerator™ partial and zero pay trends are identified and collected while integrating 837's and 835's. The additional payments collected are paid directly to you and Revenue Masters collects a contingency of the revenue recovered.

RM "Beat the Payer"



See how Revenue Masters works

RMContract Management: Key to Success

RMContract Management offers a powerful claims valuation engine so that every claim is priced according to contract terms, for specific line items or at the claim level, taking into account carve-out items such as high-cost drugs, devices, ancillaries, as well as first and second day stop loss, MS-DRG/APR-DRG, APC and ALL complicated inpatient and outpatient contract rates. Our contract modeling calculators are custom designed to meet each client's needs.

Many Healthcare providers struggle to model every contract, some are still using spreadsheets to keep track of accounts. Revenue Masters software offers Contract Simulation for negotiating payer contracts. It has the ability to run a historical analysis reports to see if the proposed changes are beneficial or detrimental to the client's bottom line.

While most contract management applications are still relatively static due to the fact they are not truly a cloud based SaaS, they offer limited pre-defined reporting. Revenue Masters is dynamic, users can easily create the reports desired to boost their ROI. Many standard reports are offered but users can also create custom reports from scratch, all within their browser. When the results are ready to share, they can be printed or downloaded into a PDF or Excel and be sent as an email.

Revenue Masters strength is in its easy-to-use user interface. Data visualization helps people quickly spot trends and correlations in data sets of all kinds—including large, complex data. Find appeals or trends for bulk appeals. RMCloud Contract Management is the key to improve any healthcare organization's Revenue Cycle.



Business Benefit of Revenue Masters



Easily appeal bulk or single claims
vs. the contracted allowable.

Some say Revenue Masters is too simple. We believe this is a good thing. Because our advanced features are easy to use, you can focus on the data rather than on the software. This leads to success and increased revenue. Revenue Masters also offers some other benefits:

Easy to learn. There is no need to learn wizards or scripts—it just needs to be connect to each clients data or applications and your queries can be performed without writing a single line of code. It's that easy.

Total control. Revenue Masters can be embedded wherever you want—whether it's in a web page or thick client. It can be hosted or we can provide dedicated hosting on a secure HIPAA-compliant AWS (Amazon Web Services) virtual private cloud for each account. You can have SSO (single sign on) access through your application. Active Directory validation is also able to be instituted. You can program your app to essentially add contract management and provide a complete payment variance dashboard and underpayment business intelligence tool.

Bi-directional. Revenue Masters is not just a one-way business intelligence solution that pushes results down. You can submit results back to your application or any other permitted application for further action.

Technical Benefit of Revenue Masters Software

INTEGRATION

Unlike other solutions that require months to set up, Revenue Masters can be integrated almost immediately using RESTFUL Web Services API over https or a fully custom connection if needed. It can be hosted in your server or on a separate AWS account.

Using the API, you can send a claim to the Revenue Masters app server and it will calculate and return the claims allowable along with details of the calculation for auditing purposes. There is also an option that will allow bulk load of sets of EDI 837 Claims and Revenue Masters will calculate the allowables in batch and provide the results in either a .csv file or a get Allowables() web services call for a range of dates, payers, or other criteria.

Mapping data is also possible through the 837 EDI mapping tool. You don't need an application developer or SQL database architect.

SECURITY

We take data security very seriously. We know you need to secure sensitive PHI data and meet HIPAA and HITECH compliance at the minimum regulatory requirements. Revenue Masters robust, built-in security features are easy to manage.

MULTI-TENANT

Revenue Masters' OEM architecture supports multi-tenancy—out of the box. Each customer can share the same resources; Revenue Masters multi-tenancy function partitions the server so that each client can only access the data and visualizations they are allowed to see.

SINGLE SIGN ON

Revenue Masters supports single sign-on through SAML.

Regardless of the authentication method, Revenue Masters will always continue to manage data security restricting users to only the data they are allowed to see.

DATA ACCESS

Revenue Masters can employ security at the row level. Row-level security restricts users from seeing certain rows based on their security profile. Row-level security is also known as data permission security or fine-grained access control. Users may still have access to a table without having access to all rows on that table. For example, if you have users that are assigned to only work with certain accounts based on facility, workflow status, payor, or other criteria, these users are restricted to only seeing claims that match that criteria.

Row-level security saves development and maintenance cost by allowing you to create one report for your applications. Each user will only see the data in that report that they have been given permission to see.

TRAINING

Revenue Masters experts can train you and your team on how to use the software.


Our clients usually learn everything they need during the launch training. Even so, we have a Zendesk knowledgebase that provides training and answers.

SUPPORT

Technical support is included within the licensing fees.

Conclusion

At Revenue Masters, we are passionate about what we do. We enjoy revenue cycle and the excitement of providing a revolutionary software service. We encourage you to contact us online or visit us in person in San Diego.



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